



National Institute of Bank Management
Pune, INDIA



Training

- ▶ **NIBM is a dedicated training institute for senior and top executives of banks and financial institutions in India**
- ▶ **Conducted 222 training programmes in 2016-17, comprising of 106 institutional and 116 Incompany programmes**
- ▶ **Preferred training centre by banks in South Asian countries, Middle East and African, East Europe, South America continent.**
- ▶ **Government of India has recognised NIBM as a centre for advance training on banking for Banks and Government Departments in abroad under various schemes such as ITEC (Indian Technical and Economic Cooperation) and Colombo Plan .**

Institutional Programmes

Finance

- Risk Management
- Transition to IFRS
- Basel III / Bank Regulation and Supervision
- Advanced Integrated Treasury and Bourse Game
- Credit Appraisal
- Advance Credit Management / NPA Management / Corporate Credit Management
- SME Financing
- Project Finance and Infrastructure Finance (Solar Energy and Road Projects)
- Asset-Liability Management

International Banking and Finance

- International Trade and Finance, Forex Business, Bourse Games

Rural Finance and Development

- Agricultural/ Agribusiness Finance
- Financial Inclusion and Microfinance

Strategic Planning and Marketing

- Marketing of Financial Products, Customer Relationship Management
- Turnaround of under performing branches, Back-office efficiency

Information Technology

- Data Warehousing, Analytics and Business Intelligence
- Payment Systems
- IS Audit and IT Governance, Security and Supervision

Human Resource Management

- Leadership Development, Change Management
- Ensuring Excellence through Justice, Support, Integrity and Spirituality
- Enhancing Performance of Women Branch Managers



In-Company Programmes

- **Credit Management Programme**
For Officers with 2-5 years banking experience posted in critical branches;
(11 days intensive coursework with blended theory and practice
pre and Post training evaluation)
- **Financing of International Trade**
- **Integrated Treasury Management with Bourse Game**
- **Mentoring and Coaching for Senior Executives**
- **Statistical Techniques and time Series Data Analysis**
- **Investment Credit and Project finance in Agriculture and Allied Areas**
- **Skill Enhancement Programmes for Branch Heads**
- **Executive/Managerial/Leadership Development Programmes (MDP) for Newly Promoted Officers in Scale IV and above**



Joint Programmes

- **Certified Banks' Trainers Programme (with IIBF)**
- **Women's Development through Micro-finance (with CICTAB)**
- **Financial Derivatives (with Chicago Mercantile Exchange Group)**
- **NPA Management and Debt Liquidation (with ARCs)**
- **Card Payment Systems (with NPCI- National Payment Corporation of India)**
- **Certificate course on Credit Risk Management (with CIBIL)**
- **Certificate course for Credit Officers under Ind-AS (with International Auditing Firm)**



International Programmes under ITEC (Indian Technical and Economic Cooperation)/ SCAAP (Special Commonwealth Assistance for Africa Program) Scheme of Government of India Exclusive for Banks in South Asian, Middle East, East European, Asia Pacific, South America Continents

- a. Asset Liability Management in Banks and Financial Institutions**
- b. Corporate Governance and Leadership for Top Executives from the Financial System**
- c. Bank Financial Management
*Focus : Risk Management and Basel III***
- d. Banking and Finance
*Focus : Risk Management***

Participants from about 70 Different Countries

Training Programmes for 2017-18

Sr No.	Particulars	No. of Programmes
1	Functional Programmes	
i.	Finance	39
ii.	Money, International Banking & Finance	19
iii.	Human Resource Management	13
iv.	Rural Finance Development	06
v.	Information Technology	12
vi.	Strategic Planning, Marketing & Control	17
2	International Programmes	05
3	Collaborative Programmes (Domestic) CICTAB-NIBM-2 CBT (with IIBF)-2	04
4	Other Programmes	3
	Total	118
5	In company Programs for Bangladesh Bank, Maldives Monetary Authority, BIBM & various Indian Banks and Institutions	46
	Grand Total (Both institutional & incompany)	164

Area-Wise Comparative Statement of Training Programmes, Workshops and Conferences

For the period 2014-15, 2015-16 and 2016-17

SR. NO.	YEAR	APRIL 2014 - MARCH 2015		APRIL 2015 - MARCH 2016		APRIL 2016 - MARCH 2017	
	AREA	NO. OF TRAINING PROGS.	NO. OF PARTICIPANTS	NO. OF TRAINING PROGS.	NO. OF PARTICIPANTS	NO. OF TRAINING PROGS.	NO. OF PARTICIPANTS
1	International Programmes	3	91	4	82	5	161
2	Trainers' Training Programmes	2	15	4	92	3	86
3	Collaboration Programmes	12	288	5	121	8	185
4	Finance	39	759	47	1186	39	979
5	Human Resource Management	10	154	9	200	10	222
6	Information Technology	8	125	15	252	11	252
7	Money, International Banking & Finance	13	254	6	131	13	253
8	Rural Finance and Development	4	48	3	64	4	61
9	Strategic Planning, Management & Control	15	244	17	278	13	219
	Institutional Programmes	106	1978	110	2406	106	2418
	Average Participation		19		22		23
10	Sponsored/Incompany Programmes	34	1102	83	2597	116	3536
	Average Participation		32		31		30
	TOTAL	140	3080	193	5003	222	5954
	Average Participation		22		26		27