



**National Institute of Bank Management
Pune, INDIA**

Training

- NIBM is a dedicated training institute for senior and top executives of banks and financial institutions in India
- Conducted 191 training programmes in 2019-20, comprising of 127 institutional and 64 Incompany programmes
- Preferred training centre by banks in South Asian countries, Middle East and African, East Europe, South America continent.
- Government of India has recognised NIBM as a centre for advance training on banking for Banks and Government Departments in abroad under various schemes of **ITEC** (Indian Technical and Economic Cooperation).

Institutional Programmes

Finance

- Risk Management
- Transition to IFRS
- Basel III / Bank Regulation and Supervision
- Advanced Integrated Treasury and Bourse Game
- Credit Appraisal
- Advance Credit Management / NPA Management / Corporate Credit Management
- SME Financing
- Project Finance and Infrastructure Finance (Solar Energy and Road Projects)
- Asset-Liability Management

International Banking and Finance

- International Trade and Finance, Forex Business, Bourse Games

Rural Finance and Development

- Agricultural/ Agribusiness Finance
- Financial Inclusion and Microfinance

Strategic Planning and Marketing

- Marketing of Financial Products, Customer Relationship Management
- Turnaround of under performing branches, Back-office efficiency

Information Technology

- Data Warehousing, Analytics and Business Intelligence
- Payment Systems
- IS Audit and IT Governance, Security and Supervision

Human Resource Management

- Leadership Development, Change Management
- Ensuring Excellence through Justice, Support, Integrity and Spirituality
- Enhancing Performance of Women Branch Managers

In-Company Programmes

- **Credit Management Programme**
- **Financing of International Trade**
- **Integrated Treasury Management with Bourse Game**
- **Statistical Techniques and time Series Data Analysis**
- **Investment Credit and Project finance in Agriculture and Allied Areas**
- **Integrated Risk Management**
- **Financing MSME and Retail Credit**
- **IT and Cyber Security**
- **Skill Enhancement Programmes for Branch Heads**
- **Executive/Managerial/Leadership Development Programmes (MDP) for Newly Promoted Officers in Scale IV and above**
- **Advanced Orientation Programmes**



Joint Programmes

- **Certified Banks' Trainers Programme (with IIBF)**
- **Women's Development through Micro-finance (with CICTAB)**
- **Card Payment Systems (with NPCI- National Payment Corporation of India)**
- **Bank Executive Programme (with IDRBT & IIBF)**
- **Certification Programmes on Cyber Security (with KPMG)**
- **One day Workshop on Developing Inclusive Agri Commodity Markets in India: Role of Regional Rural Banks (with NCDEX)**



International Programmes under ITEC (Indian Technical and Economic Cooperation)/ SCAAP (Special Commonwealth Assistance for Africa Program) Scheme of Government of India Exclusive for Banks in South Asian, Middle East, East European, Asia Pacific, South America Continents

- a. Asset Liability Management in Banks and Financial Institutions**
- b. Corporate Governance and Leadership for Top Executives from the Financial System**
- c. Bank Financial Management (*Focus* : Risk Management and Basel III)**
- d. Banking and Finance (*Focus* : Risk Management)**
- e. International Programme on Role and Functioning of Central Bank (For Middle and Senior Level Management)**
- f. International Programme on Inclusive Banking and Finance**

Participants from 49 Different Countries